

**RESOLUTION**  
of the  
**BOROUGH OF NEW PROVIDENCE**  
Resolution No. 2012-153

Council Meeting Date: 05-14-2012

Date Adopted: 05-14-2012

TITLE: RESOLUTION AUTHORIZING AGREEMENT BETWEEN THE BOROUGH OF NEW PROVIDENCE AND SAGE ELDERCARE, INC., IN THE AMOUNT OF \$16,231.86

Councilperson Lesnewich submitted the following resolution, which was duly seconded by Councilperson Cucco.

BE IT RESOLVED by the Mayor and Council of the Borough of New Providence, in the County of Union and State of New Jersey, that they do hereby approve and authorize an agreement between SAGE ELDERCARE and the Borough of New Providence, in the form attached hereto, and they do further authorize and direct the Mayor and Borough Clerk to execute same on behalf of the Borough of New Providence.

APPROVED, this 14<sup>th</sup> day of May, 2012.

## RECORD OF VOTE

	AYE	NAY	ABSENT	NOT VOTING
CUCCO	X			
GALLUCCIO	X			
GENNARO	X			
LESNEWICH	X			
MUÑOZ			X	
ROBINSON	X			
HERN			TO BREAK COUNCIL TIE VOTE	

I hereby certify that the above resolution was adopted at a meeting of the Borough Council held on the 14<sup>th</sup> day of May, 2012.

Wendi B. Barry, Borough Clerk

## **Agreement Between**

### **SAGE ELDERCARE, INC. AND THE BOROUGH OF NEW PROVIDENCE**

#### ***Background***

The purpose of this document is to propose the provision of social work services under contractual agreement between the above agencies to meet the needs of the community's senior citizens and their caregivers.

SAGE Eldercare offers comprehensive support to seniors, their family members, and caregivers in Morris, Somerset, Union and Essex Counties. For more than a half century, the organization has offered a broad range of services to help frail, disabled seniors remain living in their homes, without the threat of institutionalization. SAGE's programs improve the health and functioning of well seniors through a wide range of educational programs, workshops, health screenings, clinics, informational services, social work services and support groups; and, for those who need more intensive support to live independently, we offer a broad range of health, social and support services. We do so with high-quality geriatric programming which capitalizes on the effective use of human, financial and technological resources. Beginning with eight home health aides in a local hospital during 1954, the organization currently delivers care through a team of over 600 volunteers, 26 full-time and 16 part-time staff, and over 50 Home Health Aides.

The ability to support seniors and their families, especially during periods of change and turmoil, is critical to their health and central to SAGE's mission. As the oldest segment of the senior community and a tandem population of caregivers grow to an all-time high, SAGE continues to be called upon to serve increasingly demanding and pervasive issues for seniors living in our four-county service area.

#### ***Description of Services***

Services proposed under the contract include interventions that identify need, coordinate services and help develop care plans for aging adults, particularly those who are frail and isolated. When appropriate, clinical assessments may also be provided. Some activities describing the types of assistance that may include, but are not limited to:

- Referral of clients to physical and psycho-social health screenings
- Provide overall consultation on client status of health care, mental health, residential and financial needs in collaboration with family members and other senior providers
- Provide information and referral to long-term and home-based care resources (Meals on Wheels, Home Health Care, etc.)
- Coordinate nursing home placement and discharge planning with hospital social work staff
- Assist with coordination of transportation to medical appointments

- Assist with referrals to elder law attorneys
- Referral of clients to health insurance counseling for assistant managing health-related bills
- Connecting seniors with social activities that keep them stimulated and prevent isolation
- Connect seniors with educational opportunities that give them information about maintaining healthy lifestyles
- Intervene with clients and their families to provide counsel in an immediate crisis
- Collaborate with First Responders (police, first aid, fire department members) to identify isolated seniors and connect them with appropriate services

SAGE Eldercare's support of the older adults in New Providence reaches beyond the basic provision of referrals and telephone outreach to provide personalized stewardship of each individual and their caregiver. Many of the older residents of the Borough are frail, living in isolation and facing complex ongoing challenges. SAGE's professionals are often their only source for continuing support of their wishes to live well in their own homes for as long as possible.

The population of vulnerable seniors in the community is growing along with the severity of presenting problems and needs. SAGE's professionals are finding that greater follow-up time and case management is required in order to ensure the long-term well-being of each client and the resolution of complicated needs. Many situations require full family involvement and some present a strong resistance to outside assistance. SAGE staff must sometimes make multiple attempts to engage a client who is in obvious need of support and presenting both personal and public risks. Only the most extreme cases have incorporated Adult Protective Services or the Health Department; SAGE strives to gain the trust of each isolated senior in order to prevent such traumatic interventions.

SAGE has been the ideal partner for the Borough of New Providence with the ability to support seniors with a full range of services. Professionals in the new GPS: Guidance, Planning and Support Services (the transformation of Eldercare Planning and Guidance) sometimes conduct consultations, assessments and ongoing follow-up to those in need of further medical assistance and/or support through a transition. Through GPS, a registered nurse provides thorough care planning at home with clients and their family members, and connects them to the resources and social networks available nearby. New Providence clients have also received assistance from SAGE's HomeCare certified home health aides, the Spend-A-Day Adult Day Health Center, Meals on Wheels, Grocery Shopping and Errands, Small Home Repairs, Bill Paying, SHIP (Medicare and Health Insurance Assistance), Caregiver Support Group (PREP), Education and Fall Prevention, the Resale Shop and the Workshop. These services also reciprocate as case-finding sources for SAGE's Social Worker: all staff and volunteers maintain ongoing communication regarding each client's welfare in order to prevent crises and ensure his or her general well-being and safety.

SAGE Eldercare plays an active role in the New Providence community to maintain awareness of the Borough's seniors. Those concerned about an older resident's well-being contact SAGE for assistance, such as family members, neighbors and friends, employees of the Borough of New Providence, the Fire and Police Departments, discharge planners from local hospitals, rehabilitation centers, elder law attorneys, the First Aid Squad, Assisted Living Facilities, the Health Department, geriatric care managers, houses of worship and those living at a distance from their loved ones.

During 2011, SAGE Eldercare assisted 413 older adults in the Borough of New Providence with social work and medical assistance. Roughly 50% of these individuals required follow-up and/or ongoing support from SAGE's professionals. Many who are satisfied with their initial contact return to SAGE for further assistance over time, and others utilize referrals to other SAGE programs to meet their needs. SAGE continues to promote this service to Summit residents through health fair presentations and rigorous communication with the community's gatekeepers.

**Case Example:** Ellen McNally, LSW and SAGE Eldercare's Director of InfoCare, visits the New Providence Senior Center regularly. During one of such visits in 2011, Ms. McNally was approached by one of the particularly active older adults. "Suzie", who is 82 years of age, was concerned about her sister "Nancy" who is in her late 80's, seems "not quite with it" and falls occasionally. That morning, Nancy had fallen outside while taking the garbage out. Ms. McNally thought she should be checked out, suspecting that Nancy might be suffering from some sort of dementia.

Ms. McNally accompanied Suzie on a visit to her sister's home. They found Nancy inside with the shades drawn; it was apparent that she hadn't showered in a very long time (judging by the condition of her hair). Ms. McNally suggested that Suzie call 911 so Nancy could be brought to the hospital for an assessment.

The physicians at the hospital reported that Nancy had no major problems, but they admitted her. They took care of Nancy's hygiene and discharged her after a few days with the diagnosis of Alzheimer's disease. The physicians declared that Nancy could no longer live alone.

Suzie and her husband had been helping Nancy keep her house and yard clean before the incident. At this point, they also assisted Nancy to secure a live-in home health aide. They also thoroughly cleaned the house, including the room in which the aide would stay, in preparation for her arrival. Suzie also purchased a monitor that the aide could use to keep track of her sister.

With the help of the aide, Nancy was able to remain living in her home for seven to eight months. The aide kept her clean and pulled up the shades. Ms. McNally also referred Nancy to SAGE's Meals on Wheels program, which was then supporting her with daily meal deliveries.

Unfortunately, Nancy's mind continued to fail. She eventually had to be placed in a nursing home. After four months, Nancy passed away.

***Contractual Obligation***

The Borough of New Providence agrees to provide payment of \$16,231.86 to SAGE Eldercare in return for the services provided. SAGE Eldercare agrees to submit an annual report describing the qualitative and quantitative parameters of services provided under this contract.

\_\_\_\_\_  
(SAGE Eldercare Representative)

\_\_\_\_\_  
(Date)

\_\_\_\_\_  
(Borough of New Providence Representative)

\_\_\_\_\_  
(Date)

NEW PROVIDENCE SW

2012 CONTRACT

		CONTRACT	Contract Amount	Sage Inkind
SOCIAL WORKER 5 HRS PER WEEK			8840.43	5,286.37
RN 2.5 HRS PER WEEK			4827.10	
			<u>13667.52</u>	
FRINGE BENEFITS				
FICA	7.65%		1045.57	
SUI	0.90%		123.01	
WKCOMP	0.68%		92.94	
PENSION	2.00%		273.35	
HEALTH LIFE			1534.86	
			<u>286.84</u>	
PARKING CONF/TRAVEL	SAGE		1821.71	
		Total Cost :	15489.23	
ADMINISTRATIVE COST 10% OF CONTRACT (Without depr and health)			742.63	
			<u>16231.86</u>	5,286.37