

RESOLUTION
of the
BOROUGH OF NEW PROVIDENCE
Resolution No. 2013-097

Council Meeting Date: 03-11-2013

Date Adopted: 03-11-2013

TITLE: RESOLUTION AUTHORIZING AGREEMENT BETWEEN THE BOROUGH OF NEW PROVIDENCE AND SAGE ELDERCARE, INC., IN THE AMOUNT OF \$16,718.81

Councilperson Galluccio submitted the following resolution, which was duly seconded by Councilperson Muñoz.

BE IT RESOLVED by the Mayor and Council of the Borough of New Providence, in the County of Union and State of New Jersey, that they do hereby approve and authorize an agreement between SAGE ELDERCARE and the Borough of New Providence, in the form attached hereto, and they do further authorize and direct the Mayor and Borough Clerk to execute same on behalf of the Borough of New Providence.

APPROVED, this 11th day of March, 2013.

RECORD OF VOTE

	AYE	NAY	ABSENT	NOT VOTING
GALLUCCIO	X			
GENNARO	X			
KAPNER	X			
LESNEWICH			X	
MUÑOZ	X			
ROBINSON	X			
HERN			TO BREAK COUNCIL TIE VOTE	

I hereby certify that the above resolution was adopted at a meeting of the Borough Council held on the 11th day of March, 2013.

Wendi B. Barry, Borough Clerk

Agreement Between

SAGE ELDERCARE, INC. AND THE BOROUGH OF NEW PROVIDENCE

Background

The purpose of this document is to propose the provision of social work services under contractual agreement between the above agencies to meet the needs of the community's senior citizens and their caregivers.

SAGE Eldercare offers comprehensive support to seniors, their family members, and caregivers in Morris, Somerset, Union and Essex Counties. For 59 years, the organization has offered a broad range of services to help frail, disabled seniors remain living in their homes, without the threat of institutionalization. SAGE's programs improve the health and functioning of well seniors through a wide range of educational programs, workshops, health screenings, clinics, informational services, social work services and support groups; and, for those who need more intensive support to live independently, we offer a broad range of health, social and support services. We do so with high-quality geriatric programming which capitalizes on the effective use of human, financial and technological resources. Beginning with eight home health aides in a local hospital during 1954, the organization currently delivers care through a team of over 600 volunteers, 22 full-time and 20 part-time staff, and 58 Certified Home Health Aides.

The ability to support seniors and their families, especially during periods of change and turmoil, is critical to their health and central to SAGE's mission. As the oldest segment of the senior community and a tandem population of caregivers grow to an all-time high, SAGE continues to be called upon to serve increasingly demanding and pervasive issues for seniors living in our four-county service area.

Description of Services

Services proposed under the contract include interventions that identify need, coordinate services and help develop care plans for aging adults, particularly those who are frail and isolated. When appropriate, clinical assessments may also be provided. Some activities describing the types of assistance that may include, but are not limited to:

- Referral of clients to physical and psycho-social health screenings
- Provide overall consultation on client status of health care, mental health, residential and financial needs in collaboration with family members and other senior providers
- Provide information and referral to long-term and home-based care resources (Meals on Wheels, Home Health Care, etc.)
- Coordinate nursing home placement and discharge planning with hospital social work staff
- Assist with coordination of transportation to medical appointments
- Assist with referrals to elder law attorneys

- Referral of clients to health insurance counseling for assistant managing health-related bills
- Connecting seniors with social activities that keep them stimulated and prevent isolation
- Connect seniors with educational opportunities that give them information about maintaining healthy lifestyles
- Intervene with clients and their families to provide counsel in an immediate crisis
- Collaborate with First Responders (police, first aid, fire department members) to identify isolated seniors and connect them with appropriate services

SAGE Eldercare's support of the older adults in New Providence reaches beyond the basic provision of referrals and telephone outreach to provide personalized stewardship of each individual and their caregiver. Many of the older residents of the Borough are frail, living in isolation and facing complex ongoing challenges. SAGE's professionals are often their only source for continuing support of their wishes to live well in their own homes for as long as possible.

The population of vulnerable seniors in the community is growing along with the severity of presenting problems and needs. SAGE's professionals are finding that greater follow-up time and case management is required in order to ensure the long-term well-being of each client and the resolution of complicated needs. Many situations require full family involvement and some present a strong resistance to outside assistance. SAGE staff must sometimes make multiple attempts to engage a client who is in obvious need of support and presenting both personal and public risks. Only the most extreme cases have incorporated Adult Protective Services or the Health Department; SAGE strives to gain the trust of each isolated senior in order to prevent such traumatic interventions.

SAGE has been the ideal partner for the Borough of New Providence with the ability to support seniors with a full range of services. On many occasions, professionals in the new GPS (Guidance, Planning and Support) Services program have conducted consultations, assessments and ongoing follow-up to those in need of further psychosocial and/or medical assistance. Through GPS, a registered nurse provides thorough care planning at home with clients and their family members, and connects them to the resources and social networks available nearby. Summit clients have also received assistance from SAGE's HomeCare certified home health aides, the Spend-A-Day Adult Day Health Center, Meals on Wheels, Grocery Shopping and Errands, Small Home Repairs, Bill Paying, SHIP (Medicare and Health Insurance Assistance), the PREP (People Responsible for Elderly Persons) and Alzheimer's Association caregiver support groups, Education and Fall Prevention, the Resale Shop and the Workshop. These services also reciprocate as case-finding sources for SAGE's Social Worker: all staff and volunteers maintain ongoing communication regarding each client's welfare in order to prevent crises and ensure his or her general well-being and safety.

SAGE Eldercare plays an active role in the New Providence community to maintain awareness of the Borough's seniors. Those concerned about an older resident's well-being contact SAGE for assistance, such as family members, neighbors and friends, employees of the Borough of New Providence, the Fire and Police Departments, discharge planners from local hospitals, rehabilitation centers, elder law attorneys, the First Aid Squad, Assisted Living Facilities, the Health Department, geriatric care managers, houses of worship and those living at a distance from their loved ones.

During 2012, SAGE Eldercare assisted 411 older adults in the Borough of New Providence with social work and medical assistance. Roughly 45% of these individuals required follow-up and/or ongoing support from SAGE's professionals. Many who are satisfied with their initial contact return to SAGE for further assistance over time, and others utilize referrals to other SAGE programs to meet their needs. SAGE continues to promote this service to Summit residents through health fair presentations and rigorous communication with the community's gatekeepers.

Case Example: Peggy Brodeur, New Providence Senior Center Coordinator, received a call from the police regarding an older adult. Ms. Brodeur then called Ms. McNally, SAGE InfoCare Director and licensed social worker, and requested that Ms. McNally conduct a home visit. There, Ms. McNally discovered two older adult sisters living together. M, the older sister, owned the home but was currently in rehabilitation following a hospitalization; M was 89 years old. J, M's sister, moved in seven years ago for what was to be a three-month stay, but never left.

Ms. McNally brought Ms. Bassiacos, SAGE's GPS (Guidance Planning and Support) Services Care Navigator and registered nurse, along with her on the visit due to the sisters' medical situations. Ms. Brodeur connected Ms. McNally with B, the musical director of J's church (she was not a member although she attended frequently). B was over-involved with the situation – she insisted on being present for Ms McNally and Ms. Bassiacos's visit.

J reported on her finances: she was receiving a \$400 monthly annuity payment; her late husband put her in debt for \$100,000; her monthly Social Security payments were \$1,493. The two professionals were convinced they were not hearing the whole story from J. While she was dressed neatly, she preferred that the two professionals remain in the living room and not see the rest of the house. However, during their 90 minute visit, Ms. Bassiacos did manage to venture upstairs to see the room that J was living in, which was very cluttered and messy. J appeared to be hoarding.

Ms. McNally referred J to receive Meals on Wheels to ensure her nutrition and to engage a certified HomeCare home health aide to assist her, she also recommended that J obtain a new walker for her safety. The sisters had already installed a chair lift to enable them to do laundry. J's church found M a nursing home in Pennsylvania since her health was failing, which then left J at home alone. J would not answer the door to receive her daily Meals on Wheels deliveries, the volunteer was told to leave the meals in her garage which would remain open from 11:15 – 11:30 am.

As J found it increasingly difficult to live alone, B became more involved. She worked with the social committee at the church to find an assisted living in South Jersey where J could re-locate. Along with the reverend of J's church, she helped J move into the assisted living and get settled.

M's son then visited his mother's home to clean and put it on the market for sale; he asked B to come, B asked Ms. McNally to join them. J did not bring clothing with her to the assisted living, M's son was going to deliver her clothes to her. The son told B that he had witnessed J taking money out of M's bank account twice while he was there on a previous visit. Also, J had taken over the spare bedroom in the house and everything in the two bedrooms was dirty. M's son and B packed up J's belongings and clothing to be delivered to the assisted living.

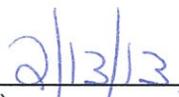
J has two sons, one that lives in the country but has a disability that precludes his assisting her, another in Scotland. The latter came to the US to and assess the items in the sisters' home, but left without visiting his mother. Ms. McNally met with B a few times to help her detach from the situation emotionally.

Contractual Obligation

The Borough of New Providence agrees to provide payment of \$16,718.81 to SAGE Eldercare in return for the services provided. SAGE Eldercare agrees to submit an annual report describing the qualitative and quantitative parameters of services provided under this contract.



(SAGE Eldercare Representative)



(Date)

(Borough of New Providence Representative)

(Date)

SAGE Eldercare
 New Providence Social Work Contract
 Budget 2013

		CONTRACT	Contract Amount	Sage Inkind
SOCIAL WORKER 5 HRS PER WEEK			9105.64	5,444.96
RN 2.5 HRS PER WEEK			4971.91	
			<u>14077.55</u>	
FRINGE BENEFITS				
FICA	7.65%		1076.93	
SUI	0.90%		126.70	
WKCOMP	0.68%		95.73	
PENSION	2.00%		281.55	
HEALTH LIFE			<u>1580.91</u>	
PARKING CONF/TRAVEL	SAGE		295.45	
			<u>1876.36</u>	
	Total Cost :		<u>15953.91</u>	
ADMINISTRATIVE COST 10% OF CONTRACT			764.91	
			<u>16718.81</u>	5,444.96