

RESOLUTION
of the
BOROUGH OF NEW PROVIDENCE
Resolution No. 2015-210

Council Meeting Date: 05-18-2015

Date Adopted: 05-18-2015

TITLE: RESOLUTION AUTHORIZING AGREEMENT BETWEEN THE BOROUGH OF NEW PROVIDENCE AND SAGE ELDERCARE, INC., IN THE AMOUNT OF \$17,224.14

Councilperson Muñoz submitted the following resolution, which was duly seconded by Councilperson Galluccio .

BE IT RESOLVED by the Mayor and Council of the Borough of New Providence, in the County of Union and State of New Jersey, that they do hereby approve and authorize an agreement between SAGE ELDERCARE and the Borough of New Providence, in the form attached hereto, and they do further authorize and direct the Mayor and Borough Clerk to execute same on behalf of the Borough of New Providence.

APPROVED, this 18th day of May, 2015.

RECORD OF VOTE

	AYE	NAY	ABSENT	NOT VOTING
GALLUCCIO	X			
GENNARO			X	
KAPNER	X			
MADDEN	X			
MUÑOZ	X			
ROBINSON	X			
MORGAN			TO BREAK COUNCIL TIE VOTE	

I hereby certify that the above resolution was adopted at a meeting of the Borough Council held on the 18th day of May, 2015.

Wendi B. Barry, Borough Clerk

Agreement Between

SAGE ELDERCARE, INC. AND THE BOROUGH OF NEW PROVIDENCE

Background

The purpose of this document is to propose the provision of social work services under contractual agreement between the above agencies to meet the needs of the community's senior citizens and their caregivers.

SAGE Eldercare offers comprehensive support to seniors, their family members, and caregivers in Morris, Somerset, Union and Essex Counties. For 61 years, the organization has offered a broad range of services to help frail, disabled older adults remain living in their homes, without the threat of institutionalization. SAGE's programs improve the health and functioning of well seniors through a wide range of educational programs, workshops, health screenings, clinics, informational services, social work services and support groups; and, for those who need more intensive support to live independently, we offer a broad range of health, social and support services. We do so with high-quality geriatric programming which capitalizes on the effective use of human, financial and technological resources. Beginning with eight home health aides in a local hospital during 1954, the organization currently delivers care through a team of over 600 volunteers, 25 full-time and 16 part-time staff, and 54 Certified Home Health Aides.

The ability to support older adults and their families, especially during periods of change and turmoil, is critical to their health and central to SAGE's mission. As the oldest segment of the senior community and a tandem population of caregivers grow to an all-time high, SAGE continues to be called upon to serve increasingly demanding and pervasive issues for older adults living in our four-county service area.

Description of Services

Services proposed under the contract include interventions that identify need, coordinate services and help develop care plans for aging adults, particularly those who are frail and isolated. When appropriate, clinical assessments may also be provided. The types of assistance that may be included are described by the following activities, though not limited to this list:

- Referral of clients to physical and psycho-social health screenings
- Provide overall consultation on client status of health care, mental health, residential and financial needs in collaboration with family members and other senior providers
- Provide information and referral to long-term and home-based care resources (Meals on Wheels, Home Health Care, etc.)
- Coordinate nursing home placement and discharge planning with hospital social work staff
- Assist with coordination of transportation to medical appointments
- Assist with referrals to elder law attorneys

- Referral of clients to health insurance counseling for assistant managing health-related bills
- Connecting seniors with social activities that keep them stimulated and prevent isolation
- Connect seniors with educational opportunities that give them information about maintaining healthy lifestyles
- Intervene with clients and their families to provide counsel in an immediate crisis
- Collaborate with First Responders (police, first aid, fire department members) to identify isolated seniors and connect them with appropriate services
- Refer seniors to InfoCare's AARP Tax Preparation Assistance Program for free professional assistance with the preparation of their tax returns

SAGE Eldercare's support of the older adults in New Providence reaches beyond the basic provision of referrals and telephone outreach to provide personalized stewardship of each individual and their caregiver. Many of the older residents of the Borough are frail, living in isolation and facing complex ongoing challenges. SAGE's professionals are often their only source for continuing support of their wishes to live well in their own homes for as long as possible.

The population of vulnerable older adults in the community is growing along with the severity of presenting problems and needs. SAGE's professionals are finding that greater follow-up time and case management is required in order to ensure the long-term well-being of each client and the resolution of complicated needs. Many situations require full family involvement and some present a strong resistance to outside assistance. SAGE staff must sometimes make multiple attempts to engage a client who is in obvious need of support and presenting both personal and public risks. Only the most extreme cases have incorporated Adult Protective Services or the Health Department; SAGE strives to gain the trust of each isolated older adult in order to prevent such traumatic interventions.

SAGE has been the ideal partner for the Borough of New Providence with the ability to support older adults with a full range of services. On many occasions, professionals in SAGE's GPS (Guidance, Planning and Support) Services have conducted consultations, assessments and ongoing follow-up to those in need of further psychosocial and/or medical assistance. Through GPS, a registered nurse provides thorough care planning at home with clients and their family members, and connects them to the resources and social networks available nearby. Summit clients have also received assistance from SAGE's HomeCare certified home health aides, the Spend-A-Day Adult Day Health Center, Meals on Wheels, Grocery Shopping and Errands, SHIP (Medicare and Health Insurance Assistance), the PREP (People Responsible for Elderly Persons) and Alzheimer's Association caregiver support groups, Public Education, the Resale Shop and the Workshop. These services also reciprocate as case-finding sources for SAGE's Social Worker: all staff and volunteers maintain ongoing communication regarding each

client's welfare in order to prevent crises and ensure his or her general well-being and safety.

SAGE Eldercare plays an active role in the New Providence community to maintain awareness of the Borough's older adults. Those concerned about an older resident's well-being contact SAGE for assistance, such as family members, neighbors and friends, employees of the Borough of New Providence, the Fire and Police Departments, discharge planners from local hospitals, rehabilitation centers, elder law attorneys, the First Aid Squad, Assisted Living Facilities, the Health Department, geriatric care managers, houses of worship and those living at a distance from their loved ones.

During 2014, SAGE Eldercare assisted 356 older adults in the Borough of New Providence with social work and medical assistance. Roughly 50% of these individuals required follow-up and/or ongoing support from SAGE's professionals. Many who are satisfied with their initial contact return to SAGE for further assistance over time, and others utilize referrals to other SAGE programs to meet their needs. SAGE continues to promote this service to New Providence residents through health fair presentations and rigorous communication with the community's gatekeepers.

Case Example: On August 26th 2014, Ellen McNally, LSW received a call from Mrs. R, a 92 year old woman who resides in Senior Housing in New Providence. Mrs. R's husband lived with her in Senior Housing for 20 years until he died in 2013. They traveled a great deal during their marriage. She was very active as the President of the Women's Auxiliary of the Berkeley Heights Fire Department, she volunteered her time to drive residents to their doctor's appointments and she loved to garden. The purpose of her call to Ms. McNally was to ask her to research nursing homes in the immediate area.

Ms. McNally visited Mrs. R with Peggy Brodeur, Senior Center Coordinator in New Providence. Ms. McNally asked Ms. Brodeur to join her because she has known the family for many years. During the visit, Mrs. R mentioned that her brother and sister-in-law live in New Providence, but are in poor health and not able to assist her. A younger sister is a resident of the Berkeley Heights Nursing and Rehabilitation Center. Ms. McNally found an available room at this Center; however Mrs. R was not interested. She stated that her relationship with both her brother and sister is strained and said that living in that residence was not an option.

Mrs. R informed Ms. McNally she had brain surgery many years ago and completely recovered. However, in 2010, she broke her arm and required home care services. SAGE Eldercare was contacted and a Certified Home Health Aide was assigned to care for Mrs. R. In 2011, Mrs. R fell and hit her head on a piece of furniture. Ms. R's health was beginning to decline – she was unsteady on her feet and, as a result, she expressed that she felt depressed. She learned to use a use walker to help get around but, as time moved on, she eventually had to accept the fact that she needed to use a wheel chair.

SAGE HomeCare continues to assist Mrs. R because she has difficulty getting dressed and the Aide provides personal care services. She stated that she is very pleased with her Aide.

In 2014, Mrs. R developed a growth on her lip. Doctor Abbasi, a dermatologist, treated her. Eventually, he set up an appointment with Doctor Gempella to surgically remove the growth. The procedure was done in his office. The first and second growth that were removed were cancerous, but the third growth was not. She returned home and slowly recovered and the home health aides continued to provide services in a caring and professional manner. Mrs. R currently sees a primary care physician, a neurologist, and a dermatologist. Ms. McNally had a conversation with the Director of Senior Housing who told her that Mrs. R has weekly appointments with her doctors and that he keeps a close eye on her. Ms. McNally coordinated with SAGE's Meals On Wheels program to begin delivering meals five days per week in August.

Ms. McNally spoke with Mrs. R's nephew, an attorney, and learned that when Mrs. R's husband was alive, together they planned for "end of life" decisions. They put aside monies for their final resting place and had Mrs. R's nephew prepare a "Revocable Trust." Recently, in March 2015, the legal document was updated to be "Irrevocable" and signed by Mrs. R. The sole recipient of the policy is Paul Ippolito Memorial. Those funds are to partially pay for the funeral expenses.

Mrs. R has applied for Nursing Home Medicaid approval. Ms. McNally called Nancy Mobarter, Director of the Medicaid program in Union County and asked for assistance. She was extremely kind and sent a representative to Mrs. R's home in New Providence. The process took approximately five months to acquire all information necessary. At the present time her income is slightly above the Medicaid qualification limit. Ms. McNally tried to help Mrs. P with her review of nursing homes, but Mrs. R does not seem ready to make a commitment. Ms. McNally offered to assist her when she is ready.

Contractual Obligation

The Borough of New Providence agrees to provide payment of \$17,224.14 to SAGE Eldercare in return for the services provided. SAGE Eldercare agrees to submit an annual report describing the qualitative and quantitative parameters of services provided under this contract.

(SAGE Eldercare Representative)

(Date)

(Borough of New Providence Representative)

(Date)

SAGE Eldercare
 New Providence Social Work Contract
 Budget 2015

		CONTRACT	Contract Amount	Sage Inkind
SOCIAL WORKER 5 HRS PER WEEK			9380.86	5,609.54
RN 2.5 HRS PER WEEK			5122.18	
			14503.04	
FRINGE BENEFITS				
FICA	7.65%		1109.48	
SUI	0.90%		130.53	
WKCOMP	0.68%		98.62	
PENSION	2.00%		290.06	
HEALTH LIFE			1628.69	
PARKING CONF/TRAVEL	SAGE		304.38	
			1933.07	
	Total Cost :		16436.11	
ADMINISTRATIVE COST 10% OF CONTRACT			788.03	
			17224.14	5,609.54