

**RESOLUTION**  
of the  
**BOROUGH OF NEW PROVIDENCE**  
Resolution No 2015-409

Council Meeting Date: 11-16-2015

Date Adopted:11-16-2015

TITLE: RESOLUTION APPROVING PURCHASE ORDER FOR PIERCE MANUFACTURING INC, IN AN AMOUNT NOT TO EXCEED \$621,263.52, HOUSTON-GALVESTON AREA COUNCIL CONTRACT NUMBER FS12-13, FOR A FIRE PUMPER

Councilperson Muñoz submitted the following resolution, which was duly seconded by Councilperson Galluccio.

BE IT RESOLVED by the Mayor and Council of the Borough of New Providence, in the County of Union and State of New Jersey, that they do hereby approve purchase as follows:

- Purchase Order Number -
- Capital - 15—273-677-3-C5500
- Amount - \$621,263.52

Said purchase order is made and approved in the form as attached hereto and made a part thereof. Funds for said purchase order are certified available from Current Budgeted Appropriations.

APPROVED, this 16<sup>th</sup> day of November, 2015.

## RECORD OF VOTE

	AYE	NAY	ABSENT	NOT VOTING
GALLUCCIO	X			
GENNARO	X			
KAPNER	X			
MADDEN	X			
MUÑOZ	X			
ROBINSON	X			
MORGAN			TO BREAK COUNCIL TIE VOTE	

I hereby certify that the above resolution was adopted at a meeting of the Borough Council held on the 16th day of November, 2015.

Wendi B. Barry, Borough Clerk

PIERCE MANUFACTURING INC.

AN OSHKOSH CORPORATION COMPANY • ISO 9001 CERTIFIED

2600 AMERICAN DRIVE  
POST OFFICE BOX 2017  
APPLETON, WISCONSIN 54912-2017  
920-832-3000 • FAX 920-832-3208  
www.piercemfg.com



October 14, 2015

New Providence, Borough of

Dear Mayor & Council:

Thank you for your interest in purchasing Pierce fire apparatus through the Houston-Galveston Area Council (HGAC) cooperative purchasing program.

This letter serves as the quote under the HGAC Contract FS12-13. For this unit we used the base model UC06 – an Arrow XT Pumper.

Pursuant to the regulations established under the HGAC program, modified that base model to meet your departmental requirements. Pierce is offering an HGAC quoted price of **\$680,753.52** for the unit. You have requested that we show you the prepayment amount for the chassis and associated discount for same; Chassis Prepayment amount- \$374,110.00 and Chassis Prepayment discount \$(14,490.00). Additionally a trade in amount has been shown for Pierce Lance Pumper {E2} in the amount of \$(45,000.00). **This takes the total purchase price for this unit to \$621,263.52.**

This apparatus would have a delivery time of 11 months from receipt of the purchase order.

With the HGAC process, since the terms of the agreement have already been negotiated between the vendors and HGAC, there is no need for a separate contract, just a PO made out to the apparatus manufacturer, issued by, you, the customer. The sales organization would then fax a copy of the official HGAC pricing worksheet along with a copy of the Purchase Order to the HGAC where they would issue an order confirmation. The sales organization would then send the original PO to the manufacturer and your order would be booked. We would also provide you a copy of the official HGAC pricing worksheet for your records.

**\*Note-** The price of the apparatus has been calculated utilizing the current HGAC pricing schedule which is set to expire on November 30, 2015. A purchase order for this vehicle **MUST** be received at Pierce Mfg. no later than the expiration date depicted in this statement. If a purchase order is not received by this date, the proposal will need to be repriced under the new HGAC pricing schedule which will be available on December 1, 2015.

If you have any further questions please do not hesitate to contact your local sales organization, Fire & Safety Services, Ltd. or your area sales representative, Gregg Cariddi.

Very truly yours,

*David McAlice*

David McAlice  
Regional Vice President – East Region

